

Energia Proven Process for Energy-Savings Success™

Energia uses a seven-step process that provides critical information and a detailed roadmap for achieving project success, making Energia the best choice to manage your energy-savings project.



1. DISCOVERY

- Review strategic goals
- Understand facilities challenges
- Identify funding options



2. ENERGIA FINANCIAL ASSESSMENT™

- Gather and analyze utility data
- Develop self-funding financial model
- Provide guaranteed energy savings project plan



3. ENERGIA PROJECT PROPOSAL COMPETITION™

- Develop technical and custom request for proposals
- Source detailed competitive energy audits from contractors
- Validate implementation viability
- Scrutinize every word and number
- Ensure maximum value for district



4. FINAL SCOPE AND SAVINGS AGREEMENT™

- Select winning contractor
- Negotiate contract terms most favorable to district
- Protect district from preventable risk



5. NO-RISK FUNDING

- Vet final term sheets
- Verify accuracy
- Ensure guaranteed savings match payment schedule



6. DISTRICTWIDE PHYSICAL TRANSFORMATION

- Provide on-site contractor oversight
- Keep contractors on schedule and in code compliance
- Review contractor invoices against claimed completed work



7. ACTUAL SAVINGS PROVEN

- Measure and monitor energy savings for agreed period
- Confirm 30%+ reduction in energy costs is achieved
- Report results to stakeholders



[EnergiaSaves.com](https://www.energiasaves.com)

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